

# CAIRN CENTRE OF EXCELLENCE



## About Cairn:

Cairn India is one of the largest independent oil and gas exploration and production companies in India with a market capitalisation of approximately US\$ 12 billion. Cairn India and its joint venture partners account for more than 20 per cent of India's domestic crude oil production.

Cairn India has been operating in India for more than 15 years and has played an active role in developing the oil and gas resources. The Mangala field in Barmer, Rajasthan was discovered in 2004. This discovery is considered to be the largest onshore oil discovery in India in more than two decades. In August 2009, the field was dedicated to the nation by the Hon'ble Prime Minister of India Dr. Manmohan Singh.

To date, Cairn has opened up 3 new frontier basins with 40 discoveries; 25 in the Rajasthan block. Potential resource for the Rajasthan block is estimated at 7.3 billion boe gross in-place with an expected ultimate recovery of 1.7 billion boe. The company is focused on exploiting the full potential.

Cairn India has a portfolio of nine blocks - one block in Rajasthan, two on the west coast and five on the east coast of India and one in Sri Lanka. In August 2012, Cairn India Group ("Cairn India") signed a farm-in agreement to explore hydrocarbons in South Africa. The closure of the transaction is subject to South African regulatory approvals.

Cairn India produces oil and gas from three assets in India: Rajasthan and Cambay on the west coast of India and Ravva on the east coast of India.



## SALIENT FEATURES

Cairn India is in the process of constructing the Cairn Centre of Excellence (CCOE) in Jodhpur, Rajasthan, as a community development initiative for the skills development of the community and providing linkage to employment.

- The vision is to develop a state-of-the-art, best-in-class centre that is positioned well above existing offerings in the realm of vocational training.
- Students trained at the CCOE will be able to find linkages to employment opportunities within and outside the country.
- CCOE is in line with the vision of the Government of Rajasthan to develop Jodhpur as an educational hub with a number of world class institutions: a new IIT, NIFT, National Law School, AIIMS etc are all being developed in the vicinity
- The internationally renowned training service provider, TUV Rheinland, Germany, that operates close to 500 centres in over 60 countries across the world, has been engaged to design and

deliver curriculum at CCOE to world-class standards

- The need for such an institute is derived from the following : There is an estimated incremental human resource requirement in Rajasthan of as many as 5-5.2 million people till 2015 alone.
- Employers in the construction industry have stated that people who come through a robust certification and assessment system with a health and safety element would be needed given the accident record; Cairn has commenced dialogue with large EPC contractors towards recruitments
- The venture will be a 'Not for Profit' initiative; CCOE is registered as a Society
- Initial capital investment contributed by Cairn; thereafter, the institute will operate independently on a financially sustainable model and will re-invest all revenues in furthering the cause of skill development in India and particularly Rajasthan.

### Courses planned:

- Advanced Welding
- Renewable Energy (including modules on wind and solar)
- Automobile Repair & Maintenance
- Retail etc.
- In addition, some courses common to all disciplines such as Technical, HSE, Communication Skills etc will be provided to enhance the soft skills and employability of the candidates
  - The next phase shall see courses pertaining to technical training and safety specific to the oil and gas industry
- The objective is to position the centre as being 'aspirational'; with a view to contribute to the state an institute comparable to those of 'national importance'; and which attracts students from all over the country

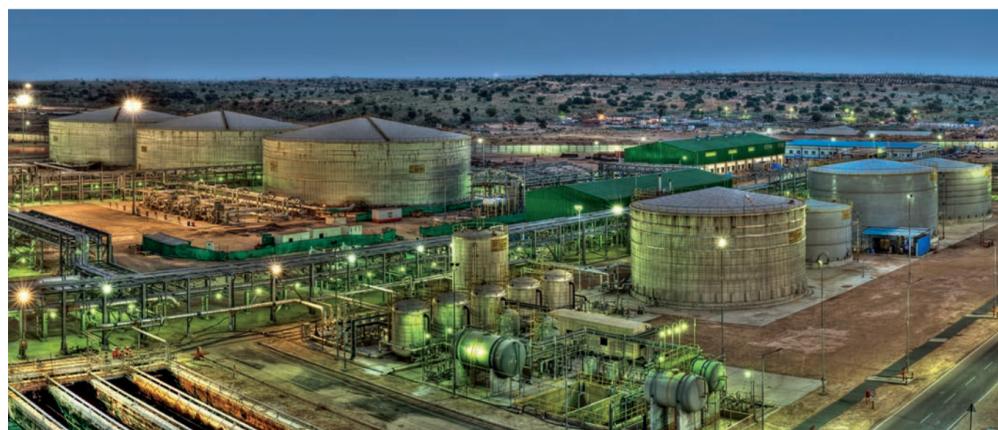
### Key Features

- Location of CCOE: On NH-65, opposite new IIT Jodhpur campus; and near the National Law University, Rajasthan Ayurved University, National Institute of Fashion Technology, Footwear Design & Development Institute
- Total area of land and construction: 12 acres with built up area ~ 16,000 sq m (~ 1.5 lac sq ft)
- Total Capital investment: ~USD 16 million
- Total number of students getting benefited: minimum 400 in first year, at least 500 subsequently.
- Target for starting of courses: early 2014

Courses to be delivered by the internationally renowned training service provider, TUV Rheinland, Germany, that operates close to 500 centres in over 60 countries across the world



3D View of the proposed CCOE



Aerial view of Mangla Processing Terminal, Barmer, Rajasthan



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